St. Mary's County is situated on a peninsula in Southern Maryland with over 500 miles of shoreline on the Patuxent River, Potomac River and Chesapeake Bay. The Naval Air Station Patuxent River, employing 22,200 military, civilians and defense contractors, is home to the U.S. Naval Air Systems Command (NAVAIR), including the Naval Air Warfare Center Aircraft Division (NAWCAD). With over 220 high-tech aerospace and defense contractors, the county has emerged as a world-class center for maritime aviation research, development, testing and evaluation.

St. Mary's County is situated on a peninsula in Southern Maryland with over 500 miles of shoreline on the Patuxent and Potomac Rivers and the Chesapeake Bay.

The area combines access to technology with a rich heritage and a myriad of outdoor sports and recreational opportunities. The county's location allows for easy access to major metropolitan areas while offering residents a high quality of life and affordable lifestyles. St. Mary's County's 1,990 businesses employ 28,200 workers; an estimated 40 of these businesses have 100 or more workers. Businesses include DynCorp International, Wyle, BAE Systems, SAIC, L-3, Lockheed Martin, Northrop Grumman, and many others. Non-defense employers include the St. Mary's Hospital, St. Mary's College of Maryland, Burch Oil, and the Paul Hall Center for Maritime Training and Education. The Lexington Park area has been designated a State Enterprise Zone, affording a number of incentives for expanding businesses.

LOCATION

Driving distance from Leonardtown:	Miles	Kilometers
Atlanta, Georgia	613	986
Baltimore, Maryland	81	131
Boston, Massachusetts	477	768
Chicago, Illinois	741	1,192
New York, New York	266	428
Philadelphia, Pennsylvania	177	284
Pittsburgh, Pennsylvania	277	446
Richmond, Virginia	95	152
Washington, DC	54	87

POPULATION[2,3]

	St. Mary's County	Maryland
2000	86,211	5,296,486
2005	96,450	5,577,450
2010	105,400	5,779,400
2015	118,200	6,086,850
2020	130,100	6,339,300

Selected municipality population (2008): Leonardtown 2,214

CLIMATE AND GEOGRAPHY[1]

Yearly Precipitation (inches)	47.5
Yearly Snowfall (inches)	17.8
Summer Temperature (°F)	74.4
Winter Temperature (°F)	37.4
Duration of Freeze-Free Period (days)	199
Land Area (square miles)	372.5
Water Area (square miles)	37.7
Shoreline (miles)	536
Elevation (feet)	sea level to 192

POPULATION DISTRIBUTION[2] (2010 PROJECTION)

Age	Number	Percent
Under 5	7,860	7.5
5 - 19	21,980	20.9
20 - 44	35,020	33.2
45 - 64	28,930	27.4
65 and over	11,610	11.0
Total	105,400	100.0

MARYLAND
Department of Business & Economic Development

LABOR AVAILABILITY[3,4] (BY PLACE OF RESIDENCE)

Civilian Labor Force (2009 avg.):

Total civilian labor force	50,513
Employment	47,645
Unemployment	2,868
Unemployment rate	5.7%

Residents commuting outside the county to work (2006-2008)	14,572	28.2%

Employment in selected occupations (2006-2008)

Management, professional and related	21,400	42.4%
Service	7,923	15.7%
Sales and office	10,431	20.7%
Production, transp. and material moving	3,912	7.8%

MAJOR EMPLOYERS[5,6] (2009)

Employer	Product/Service	Employment
Naval Air Station Patuxent River*	Military installation	10,965
St. Mary's Hospital	Medical services	1,140
DynCorp International	Prof. and technical services	1,068
Wyle	Technical and scientific research services	853
BAE Systems	Tech. products and servs.	750
Wal-Mart	Consumer goods	620
SAIC	Engineering, scientific and management services	536
CSC	Prof. and technical services	493
St. Mary's College of Maryland	Higher education	425
Booz Allen Hamilton	Systems engr. and mgmt.	405
L-3 Services Group	Systems engr. and mgmt.	400
General Dynamics	Aeronautics, systems engr.	384
McKay's Foodland	Groceries	340
Lockheed Martin	Engineering services	300
ManTech International	Systems and software devt.	265
J.F. Taylor	Technology simulations	262
Food Lion	Groceries	261
Northrop Grumman	Systems and software devt.	251
Sabre Systems	Engineering services	250
National Technologies Associates	Systems engr. and mgmt.	245
Burch Oil	Fuel oil	242
DCS	Technology simulations	236
Paul Hall Ctr. for Maritime Training and Education	Seamanship training	210
St. Mary's Nursing Center	Nursing care	209
Lowe's	Home improvement prods.	188

Excludes post offices, state and local governments; includes higher education
* Federal and military facilities exclude contractors

EMPLOYMENT[4] (2008, BY PLACE OF WORK)

Industry	Annual Avg. Employment	%	Average Weekly Wage
Federal government	7,243	18.1	$1,753
State government	808	2.0	835
Local government	3,699	9.3	840
Private sector	28,173	70.6	846
Natural resources and mining	39	0.1	515
Construction	1,830	4.6	780
Manufacturing	547	1.4	1,019
Trade, transp. and utilities	6,800	17.0	626
Information	267	0.7	849
Financial activities	984	2.5	735
Prof. and business services	9,127	22.9	1,330
Educ. and health services	4,097	10.3	768
Leisure and hospitality	3,486	8.7	238
Other services	996	2.5	513
Total	39,923	100.0	1,010

Includes civilian employment only

HOURLY WAGE RATES[4] (2009)

Selected Occupations	Median	Entry	Experienced
Accountants	$30.25	$21.00	$38.25
Aerospace engineers	48.25	35.75	53.25
Bookkeeping/accounting clerks	18.00	12.50	21.25
Computer support specialists	25.25	18.25	28.25
Computer systems analysts	34.50	27.75	42.25
Customer service representatives	14.00	9.00	21.50
Electrical engineers	47.25	34.75	52.00
Electronic engineering technicians	35.50	21.50	40.25
Freight, stock and material movers, hand	11.25	8.25	14.25
Industrial truck operators	17.50	12.25	20.50
Machinists	24.75	20.25	26.75
Network administrators	35.75	27.25	41.25
Packers and packagers, hand	7.50	7.00	10.00
Secretaries	17.00	12.25	20.00
Shipping/receiving clerks	12.75	9.00	15.75
Team assemblers	14.00	9.75	17.00

Wages are an estimate of what workers might expect to receive in Southern Maryland (Calvert, Charles and St. Mary's counties) and may vary by industry, employer and locality

SCHOOLS AND COLLEGES[3,7]

Educational Attainment - age 25 & over (2006-2008)

High school graduate or higher	88.7%
Bachelor's degree or higher	25.9%

Public Schools

Number: 16 elementary; 4 middle; 4 high

Enrollment: 16,752 (Sept. 2008)

Cost per pupil: $10,829 (2007-2008)

Students per teacher: 16.4 (Oct. 2008)

High school career / tech enrollment: 1,489 (2009)

High school graduates: 1,143 (June 2008)

Private Schools

Number: 34 (Sept. 2008)

Higher Education (2008)	Enrollment	Degrees
2-year institutions		
Paul Hall Center for Maritime Training and Education	173	NA
College of Southern Maryland*	8,240	738
4-year institution		
St. Mary's College of Maryland	2,065	449

The University of Maryland College Park and other national universities offer programs at the Frank Knox Center. George Washington University, Johns Hopkins University, the University of Maryland College Park, and eight other regional colleges and universities offer programs at the Southern Maryland Higher Education Center.

* Includes four campuses in Calvert, Charles and St. Mary's counties

TAX RATES[8]

	St. Mary's Co.	Maryland
Corporate Income Tax (2010)	none	8.25%
Base – federal taxable income		
Personal Income Tax (2010)	3.00%	2.0% - 6.25%*
Base – federal adjusted gross income *Graduated rate peaking at 6.25% on taxable income over $1 million		
Sales & Use Tax (2010)	none	6.0%
Exempt – sales for resale; manufacturer's purchase of raw materials; manufacturing machinery and equipment; purchases of materials and equipment used in R&D and testing of finished products; purchases of computer programs for reproduction or incorporation into another computer program for resale		
Real Property Tax (FY 10)	$0.857	$0.112
Effective rate per $100 of assessed value In addition to this rate, there are some miscellaneous taxes and/or special taxing areas in the county; in an incorporated area a municipal rate will also apply		
Business Personal Property Tax (FY 10)	$2.143	none
Rate per $100 of depreciated value Exempt – manufacturing and R&D machinery, equipment, materials and supplies; manufacturing, R&D and warehousing inventory In an incorporated area a municipal rate will also apply		

Major Tax Credits Available

Enterprise Zone, Job Creation, R&D

INCOME[3] (2006-2008)

Distribution	Percent Households		
	St. Mary's Co.	Maryland	U.S.
Under $25,000	12.1	15.1	23.2
$25,000 - $49,999	16.6	19.9	24.8
$50,000 - $74,999	19.7	18.5	18.8
$75,000 - $99,999	17.2	14.5	12.5
$100,000 - $149,999	20.9	17.5	12.2
$150,000 - $199,999	9.1	7.7	4.3
$200,000 and over	4.4	6.9	4.2
Median household	$76,681	$70,005	$52,175
Average household	$90,193	$90,234	$71,128
Per capita	$33,899	$34,508	$27,466
Total income (millions)	$3,291	$188,303	$7,993,784

HOUSING[2,9] (2008)

Median Selling Price

All arms-length transactions	(1,041 units)	$299,900
All multiple-listed properties*	(958 units)	$300,000

*Excludes auctions and FSBO

BUSINESS AND INDUSTRIAL PROPERTY[5]

A variety of business sites are available in St. Mary's County. Industrial and office parks offer raw acreage, furnished office space and everything in between. Utilities including fiber optic lines, public water, sewer, broadband service and natural gas are available at most locations.

High technology firms are clustered in and around Lexington Park. Major business parks are located at **Wildewood, Lexington Park Corporate Center, Exploration, Expedition, Willows Run** and **Pine Hill.** The greatest concentration of manufacturing is in **St. Mary's Industrial Park** in Hollywood, near the regional airport.

St. Mary's County Department of Economic and Community Development maintains a listing of available office, warehouse and industrial sites and space and publishes an annual directory of technology companies and resources. Both are available in PDF format on www.stmarysmd.com/decd.

Market Profile Data	Low	High	Average
Land – cost per acre			
Industrial	$30,000	$120,000	$100,000
Office	$30,000	$350,000	$225,000
Rental Rates – per square foot			
Warehouse / Industrial	$8.00	$12.00	$10.00
Flex / R&D / Technology	$8.00	$14.00	$11.00
Class A Office	$16.50	$22.00	$19.25

TRANSPORTATION

Highways: Maryland arteries in the county connect with U.S. 301, I-95 and I-495 (Washington D.C. Beltway)

Rail: The closest rail depot, CSX Transportation, is in adjacent Charles County at Waldorf

Truck: 67 local and long-distance trucking establishments are located in Southern Maryland

Water: Served by the Port of Baltimore, 50' channel; a leading U.S. automobile and break-bulk port; seven public terminals including the state-of-the-art Intermodal Container Transfer Facility; 81 miles from Leonardtown

Air: Served by Baltimore/Washington International Thurgood Marshall Airport (BWI), Washington Dulles International Airport and Ronald Reagan Washington National Airport; St. Mary's County Regional Airport (www.stmarysmd.com/dpw/airport) is available for private planes

RECREATION AND CULTURE

Parks: 22 county parks, a year-round pool, boat ramps, beaches, fishing piers, tennis courts, picnic facilities, playgrounds, a skate park, and a disc golf course; five state parks include Point Lookout, St. Mary's River, St. Clement's Island, Greenwell, and Newtowne Neck State Parks

Recreation and Leisure: Boating, sailing, fishing, camping, hiking, cycling, paddling trails, golf courses, and three motor sports venues; waterside restaurants and marinas dot the county's miles of shoreline; historic Leonardtown, the county seat, features a variety of shops, galleries, restaurants, a waterfront park and a winery

Sports and Athletics: Team sports include soccer, basketball, roller hockey, lacrosse, football, and baseball; sports venues include a gymnastics center, four county recreation centers, and a variety of public parks with sports fields

Attractions: St. Clement's Island, site of Maryland's founding; Historic St. Mary's City, Maryland's first capital and one of the nation's premier archaeological and outdoor living history museums; Point Lookout Lighthouse, Blackistone Lighthouse, Point No Point Lighthouse and Piney Point Lighthouse, the oldest lighthouse on the Potomac River; 18th-century Sotterley Plantation; and Patuxent River Naval Air Museum, an official U.S. Navy museum

Events: Over 50 festivals and fairs include the summertime River Concert Series, Crab Festival in June, County Fair in September, Blessing of the Fleet and Oyster Festival/National Oyster Shucking Championships in October

For more information, contact St. Mary's County Division of Tourism: 1.800.327.9023, http://www.visitstmarysmd.com

UTILITIES

Electricity: Southern Maryland Electric Cooperative; customers of investor-owned utilities and major cooperatives may choose their electric supplier

Gas: Natural gas is available from Washington Gas

Water: St. Mary's County Metropolitan Commission serves greater Lexington Park-Hollywood area, Charlotte Hall/Golden Beach and Piney Point; municipal system serves Leonardtown

Sewer: St. Mary's County Metropolitan Commission serves greater Lexington Park-Hollywood area and Piney Point; municipal system serves Leonardtown

Telecommunications: Local carrier is Verizon Maryland; cable internet or broadband service is available from MetroCast or Comcast; long distance carriers include AT&T, Sprint Nextel, Verizon and others

GOVERNMENT[10]

County Seat: Leonardtown

Government: Five commissioners elected for four-year terms; commissioner form of government limits county legislative power to areas authorized by the General Assembly
Francis J. (Jack) Russell, President, Board of County Commissioners 301.475.4200, ext. 1350
John W. Savich, County Administrator 301.475.4200, ext. 1320

Website: www.stmarysmd.com

County Delegation to Maryland General Assembly:
Roy P. Dyson, Senate Chair 410.841.3673
John L. Bohanan, Jr., House Chair 410.841.3227

U.S. Congressional Election District: 5th

County Bond Rating: AA (S&P); Aa3 (Moody's); AA (Fitch)

St. Mary's County Department of Economic and Community Development
Robert R. Schaller, PhD, Director
23115 Leonard Hall Drive
P. O. Box 653, Potomac Building
Leonardtown, Maryland 20650
Telephone: 301.475.4200 x1400 • Toll free: 1.800.327.9023
Email: decd@stmarysmd.com
www.stmarysmd.com/decd

Sources:
1 National Oceanic and Atmospheric Administration and Maryland State Office of Climatology (30-year averages); Maryland Geological Survey
2 Maryland Department of Planning
3 U.S. Bureau of the Census
4 Maryland Department of Labor, Licensing and Regulation, Office of Workforce Information and Performance
5 St. Mary's County Department of Economic and Community Development
6 Maryland Department of Business and Economic Development
7 Maryland State Department of Education; Maryland Higher Education Commission
8 Maryland State Department of Assessments and Taxation; Comptroller of the Treasury
9 Maryland Association of Realtors
10 Maryland State Archives; Maryland Association of Counties